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PORTFOLIO – REAL ESTATE AGENT “ABOUT” PAGE

The Best Way to Buy Property in Costa Rica

If you're like me, you have fallen in love with the lifestyle here in Costa Rica. There are no political dramas, the environment is healthy and there's no shortage of quality medical care. Fresh vegetables, and a wide variety of fish and seafood contribute to a healthy diet. In addition, the natural beauty is breathtaking and the climate is outstanding. It's no wonder so many people come here to retire or to purchase second and even third homes.

If you're considering buying property in Costa Rica, the first thing you need to know is that there is little real estate regulation. In Costa Rica, anyone can claim to be a real estate agent or broker, and the fear people have about completing a successful real estate transaction here is well founded.

Start with the Right Representation

The best way to buy property in Costa Rica is to start by working with an experienced, ethical and trustworthy real estate broker. You will need to look for these characteristics.

Experience

Look for an agent or broker who has years of experience in working with clients to find the home that best meets their needs. I have been working with clients for over 30 years, both in Costa Rica and in the United States. I have sold \$10 million building lots, and I enjoy flipping homes to bring them back to life. Commercial real estate is also part of my expertise, having worked with multi-family properties and other types of income producing buildings.

Assigning value to properties is a critical part of an experienced agent's experience. I've taken the educational courses required to become an appraiser. As a result, I can more effectively help my clients understand the appraisal process and appreciate a property's value.

Professionalism

We don't need to sell real estate; we love to sell real estate. And, there's a big difference. We love being part of the community and helping people experience the love we have for Costa Rica. We treat our clients like family because we know we'll be seeing our clients on a regular basis long after they stop being clients. In fact, we have many friends here in Costa Rica that are now part of our family.

I am committed to educating my clients on the market in Costa Rica. Regardless of the number of homes you have bought and sold, the laws, regulations, issues and properties are different in Costa Rica. I want



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you to understand what your money will buy, and will help you define your needs so that we find the perfect match for your lifestyle.

When we work together, you'll know your transaction will be completely confidential. I am a stickler for protecting your privacy. In addition, our legal team will always safeguard your investment.

Market Knowledge

Using my experience working with developers of luxury waterfront condos and private golf course communities, I understand the luxury market and what is required for resort-style living. It was important to me to obtain and maintain a certification as a Resort and Second-Home Property Specialist to expand my knowledge of the Costa Rica market.

If you want to use your home in Costa Rica as an investment, we can find a property for you to rent during the high season. My family has been coming to the Flamingo area since 1982, we own a home in Flamingo, and our office is in the heart of town. As a result, I have a deep understanding of the rhythm of the island's real estate and rental property markets.

We're Here to Help

We would love to welcome you to our piece of paradise on Costa Rica. If you have questions, or need assistance with a residential or commercial property transaction, feel free to contact us.

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